

A M E N D M E N T

## IN THE CLAIMS:

Please CANCEL Claims 90-94 without prejudice.

Claims 1-2 Cancelled

3. (Previously TWICE AMENDED) A method for pricing a travel product, comprising the steps of:

obtaining a first flexibility range from a first customer;

obtaining a second flexibility range from a second customer;

→ identifying at least one travel product that satisfies said first flexibility range and said second flexibility range;

determining a first price for sale of said identified travel product based on said first flexibility range; and

determining a second price for sale of said identified travel product based on said second flexibility range,

→ wherein said first price is determined by scoring said first flexibility range to obtain a score and using said score to determine a percentage discount off of an established price.

4. (Previously TWICE AMENDED) A method for pricing a travel product, comprising the steps of:

obtaining a first flexibility range from a first customer;

obtaining a second flexibility range from a second customer;

identifying at least one travel product that satisfies said first flexibility range and said second flexibility range;

determining a first price for sale of said identified travel product based on said first flexibility range; and

determining a second price for sale of said identified travel product based on said second flexibility range,

wherein said first price is determined by scoring said first flexibility range to obtain a score and using said score to determine a monetary discount off of an established price.

Claims 5-55 Cancelled

56. (Previously added) The method of claim 3, in which said first flexibility range is specified in terms of a preferred travel product.

57. (Previously added) The method of claim 3, in which said first flexibility range is specified by a set of tolerances for at least one variable component of said travel product.

58. (Previously added) The method of claim 3, in which said first flexibility range is specified in terms of a minimum value and a maximum value for at least one variable component of said travel product.

59. (Previously added) The method of claim 3, in which said first flexibility range includes at least one acceptable time.

60. (Previously added) The method of claim 3, in which said first flexibility range includes at least one acceptable date.

61. (Previously added) The method of claim 3, in which said first flexibility range includes a desired level of service.

62. (Previously added) The method of claim 3, in which said first flexibility range includes an acceptable location assignment.

63. (Previously added) The method of claim 3, in which identifying comprises:  
receiving information about a maximum price from said customer; and  
identifying a travel product having a price that is not greater than the maximum price.

64. (Previously added) The method of claim 3, in which identifying comprises: receiving information about a travel product that is preferred by said customer; and identifying a travel product other than the travel product that is preferred by said customer.
65. (Previously added) The method of claim 3, in which identifying comprises: determining a set of travel products satisfying said first flexibility range; and selecting said identified travel product at random from the set of travel products.
66. (Previously added) The method of claim 3, in which identifying further comprises: selecting said identified travel product based on revenue management information.
67. (Previously added) The method of claim 3, further comprising: providing a voucher to said customer to enable the purchase of one of said identified travel products.
68. (Previously added) The method of claim 67, further comprising: recording identifying information about said voucher.
69. (Previously added) The method of claim 3, further comprising: charging a penalty to said customer if said customer fails to purchase said identified travel product.

## Claims 70-71 Cancelled

72. (Previously added) An article of manufacture comprising:  
a computer readable medium having computer readable code means embodied thereon,  
the computer readable program code means comprising:  
a step to obtain a first flexibility range from a first customer;  
a step to obtain a second flexibility range from a second customer;  
a step to identify at least one travel product that satisfies the first flexibility range  
and the second flexibility range;  
a step to determine a first price for sale of the identified travel product based on  
the first flexibility range; and  
a step to determine a second price for sale of the identified travel product based on  
the second flexibility range,  
in which the step to determine the first price comprises:  
a step to score the first flexibility range to obtain a score; and  
a step to use the score to determine a percentage discount off of an  
established price.
73. (Previously added) The method of claim 4, in which said first flexibility range is  
specified in terms of a preferred travel product.
74. (Previously added) The method of claim 4, in which said first flexibility range is  
specified by a set of tolerances for at least one variable component of said travel product.
75. (Previously added) The method of claim 4, in which said first flexibility range is  
specified in terms of a minimum value and a maximum value for at least one variable component  
of said travel product.
76. (Previously added) The method of claim 4, in which said first flexibility range  
includes at least one acceptable time.

77. (Previously added) The method of claim 4, in which said first flexibility range includes at least one acceptable date.
78. (Previously added) The method of claim 4, in which said first flexibility range includes a desired level of service.
79. (Previously added) The method of claim 4, in which said first flexibility range includes an acceptable location assignment.
80. (Previously added) The method of claim 4, in which identifying comprises:  
receiving information about a maximum price from said customer; and  
identifying a travel product having a price that is not greater than the maximum price.
81. (Previously added) The method of claim 4, in which identifying comprises:  
receiving information about a travel product that is preferred by said customer; and  
identifying a travel product other than the travel product that is preferred by said customer.
82. (Previously added) The method of claim 4, in which identifying comprises:  
determining a set of travel products satisfying said first flexibility range; and  
selecting said identified travel product at random from the set of travel products.
83. (Previously added) The method of claim 4, in which identifying further comprises:  
selecting said identified travel product based on revenue management information.
84. (Previously added) The method of claim 4, further comprising:  
providing a voucher to said customer to enable the purchase of one of said identified travel products.

85. (Previously added) The method of claim 84, further comprising:  
recording identifying information about said voucher.
86. (Previously added) The method of claim 4, further comprising:  
charging a penalty to said customer if said customer fails to purchase said identified  
travel product.

Claims 87-88 Cancelled

89. (Previously added) An article of manufacture comprising:  
a computer readable medium having computer readable code means embodied thereon,  
the computer readable program code means comprising:
- a step to obtain a first flexibility range from a first customer;
  - a step to obtain a second flexibility range from a second customer;
  - a step to identify at least one travel product that satisfies the first flexibility range  
and the second flexibility range;
  - a step to determine a first price for sale of the identified travel product based on  
the first flexibility range; and
  - a step to determine a second price for sale of the identified travel product based on  
the second flexibility range,
- in which the step to determine the first price comprises:
- a step to score the first flexibility range to obtain a score; and
  - a step to use the score to determine a monetary discount off of an  
established price.

Claims 90-94 Cancelled

95. (Currently Amended) A method comprising:  
receiving from a customer a request to purchase a travel product,  
in which the travel product is associated with at least one variable component, and  
in which the request includes information about a first flexibility of the customer  
with respect to a first variable component of the at least one variable component;  
determining at least one travel product based on the first flexibility of the customer,  
each at least one travel product having a respective first price;  
determining a score based on the first flexibility of the customer;  
~~The method of claim 91, further comprising:~~  
determining a minimum flexibility score;  
determining a maximum flexibility score; and  
~~in which determining the discount comprises:~~  
determining ~~a~~ the discount based on the score, the minimum flexibility score, and  
the maximum flexibility score; and  
determining a respective second price for each at least one travel product based on  
the respective first price and the discount.